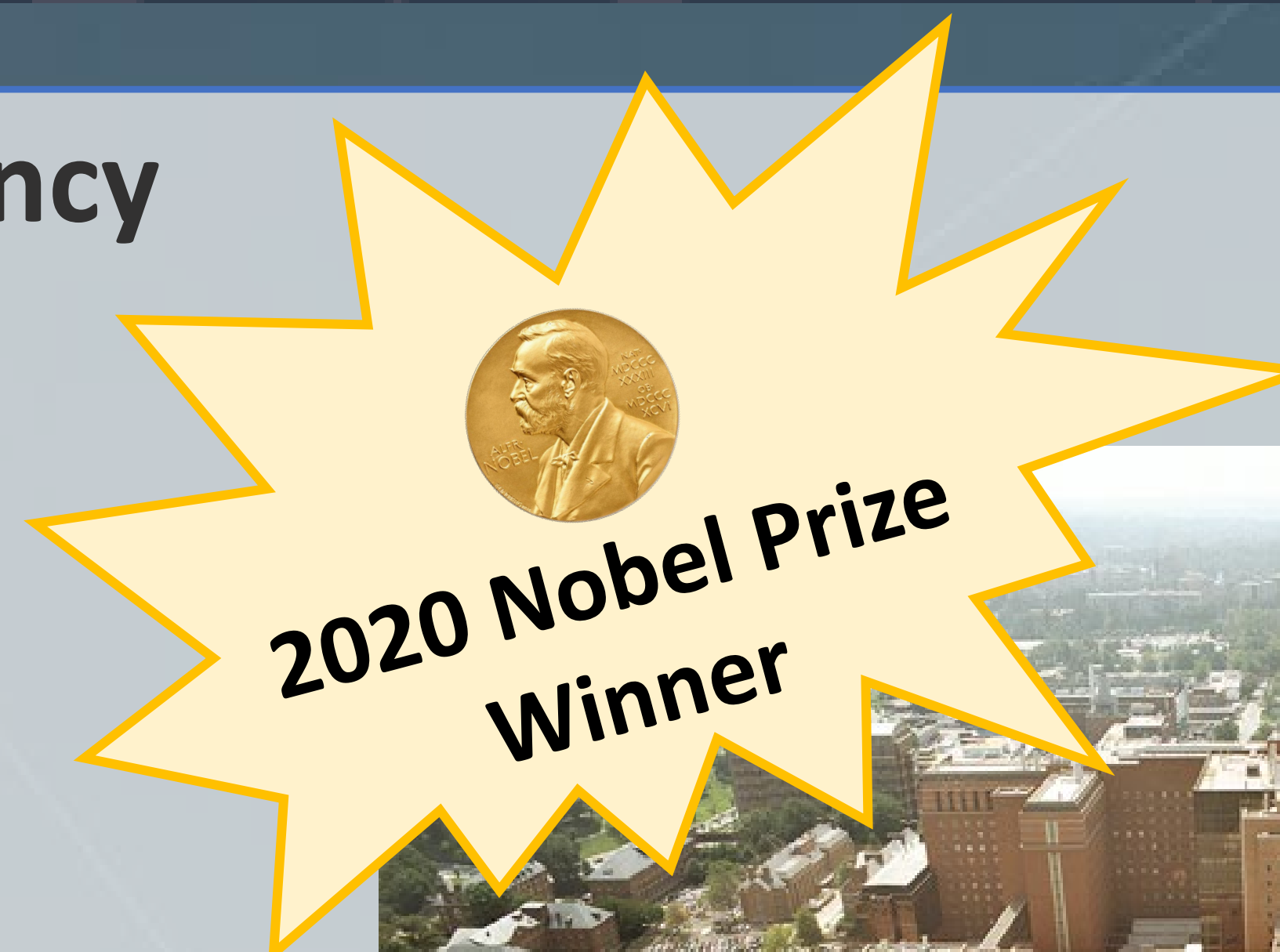


# Innovation Through Collaboration



# NATIONAL INSTITUTES OF HEALTH Technology Transfer Office

- Serves as the United States' Medical Research Agency
- NIH's Impact Worldwide:
  - Driving economic growth and productivity
  - Improving health by promoting treatment and prevention
- 27 Institutes and Centers
  - Each with its own disease focus
- Connects NIH researchers and external partners
  - Exclusive/Non-exclusive licenses
  - Clinical Validation (Clinical Trial Agreements; CTAs)
  - Co-Development (Cooperative Research and Development Agreements; CRADAs)
  - Low-cost Tools/Reagents (Material Transfer Agreements; MTAs)



## Licensing/Collaboration Agreements with the National Institutes of Health



- Address technology gaps
- Address knowledge gaps
- Enhance pipeline



- \$ Boost product commercialization
- \$ Expand addressable markets

## NIH Value Proposition:

### Technical, Commercial, Economic Development

- >\$10B Product sales from licensed NIH IP (2025)
- Numerous advantages to working with us:
  - ✓ 0% equity and 0% overhead rate (except 15% NCI clinical studies)
  - ✓ Won't take your IP; what you bring stays yours
  - ✓ Validate your technology preclinically and/or test in humans
  - ✓ World-renowned researchers and resources
  - ✓ Prestige factor: Collaboration = higher company profile



Therapeutics



Diagnostics



Research Tools



Vaccines



Devices



Software

# Partnering with NIH Offers Significant Commercialization Potential

## Acquisition of Licensee



acquired by



for US \$11B (2017)

## Funding of Licensee



2020 NCI License → \$6.95M Seed Closing (2021)



2022 NCI License → \$200M Series A (2023)



2013 NCI License → \$654.70M Raised Series A-D

## Collaborators and Licensees

Organization	Product	2025 Worldwide Sales
		US \$5.2B
		US \$1.5B (est.)
		US \$300M (est.)
		US \$220M
		US \$100M (est.)

## NIH Technology Portfolio

➤ Pre-clinical/clinical technologies available for licensing/collaboration:

- Small molecules
- Devices
- Vaccines
- Medtech, Wearables and Digital health
- Biologics
- Diagnostics
- Software
- Research tools (cells, mice, etc.)

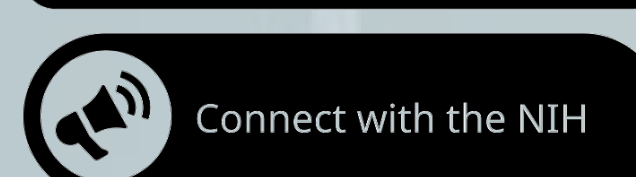
### Website

[www.techtransfer.nih.gov](http://www.techtransfer.nih.gov)

- Listserv distributions of new opportunities
- Technologies available for licensing and co-development

### General Inquiries

[nihott@mail.nih.gov](mailto:nihott@mail.nih.gov)



### Social Media



[www.linkedin.com/company/nih-technology-transfer/](http://www.linkedin.com/company/nih-technology-transfer/)

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